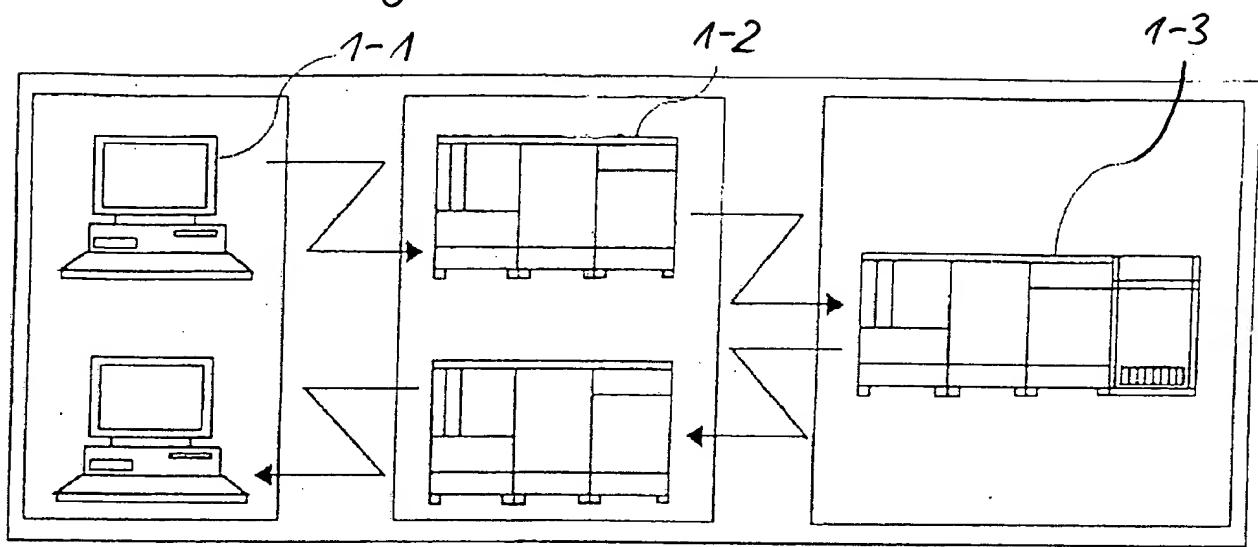


1002800-22752600

Fig. 1



10228873736660

Fig. 2

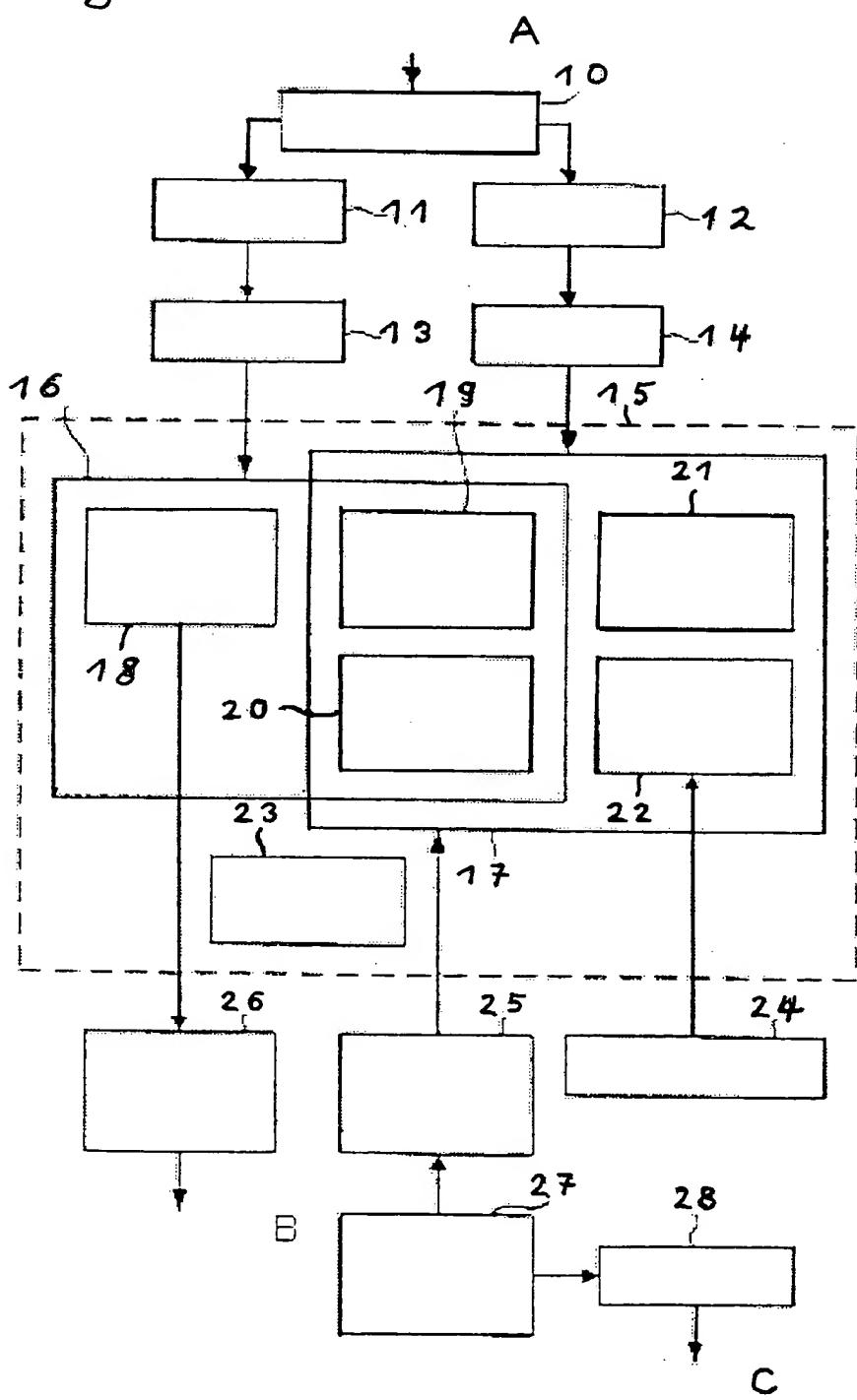


Fig. 3a

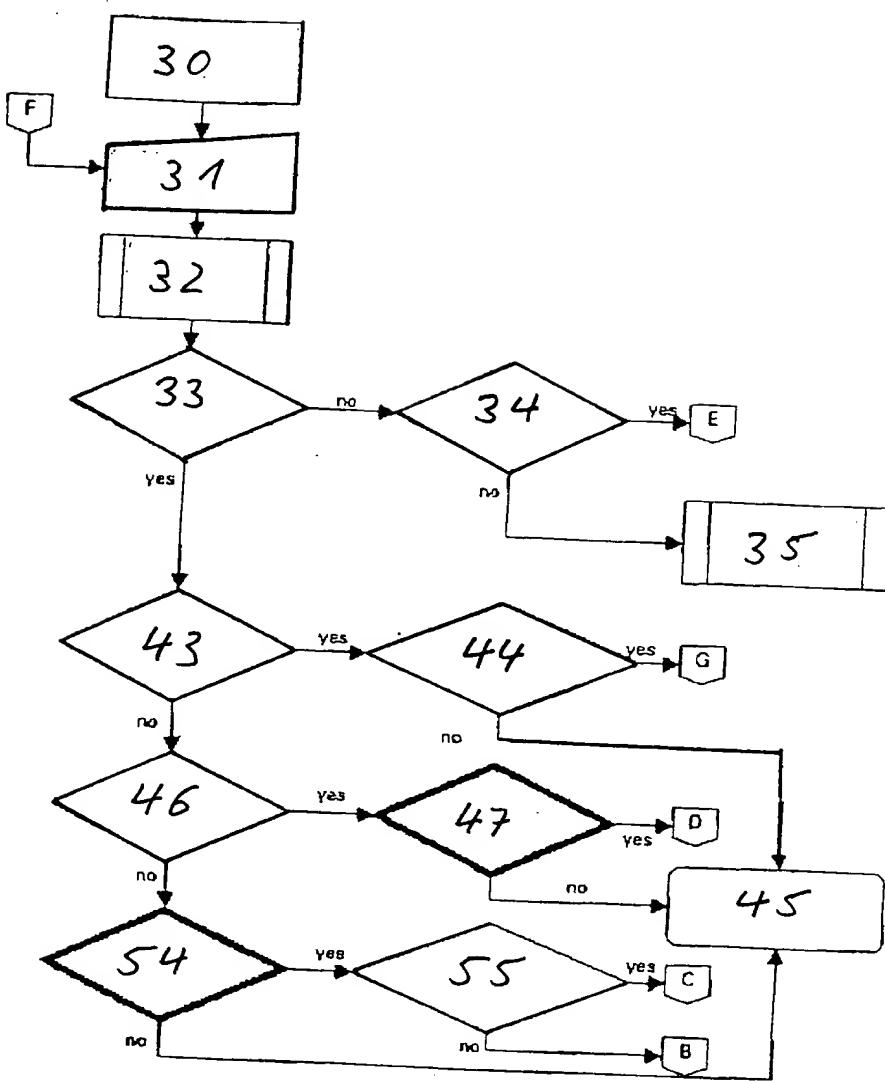


Fig. 3b

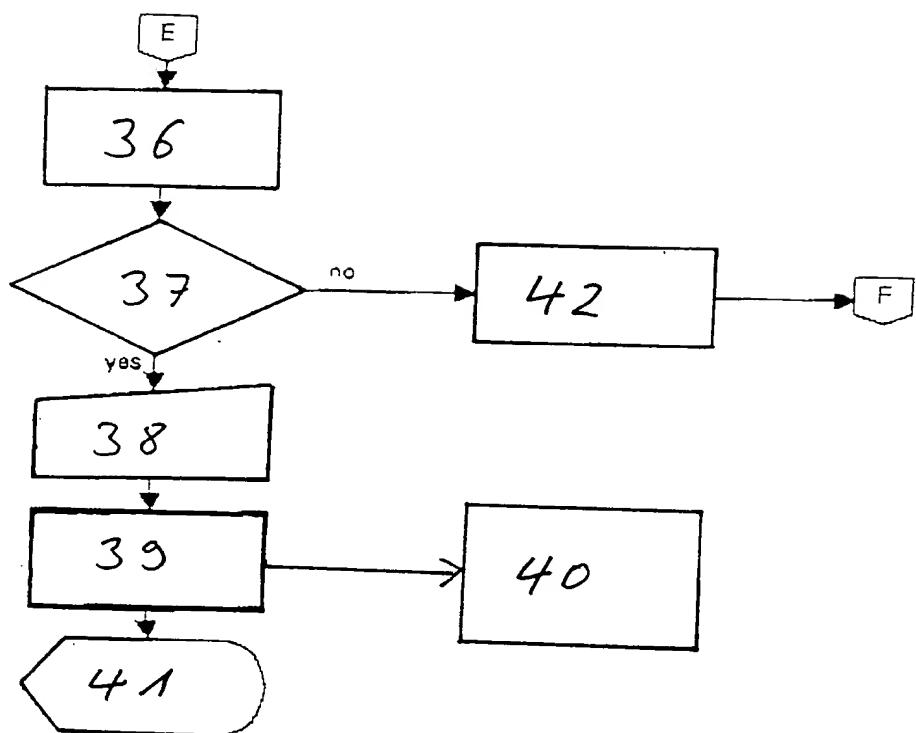


Fig. 3c

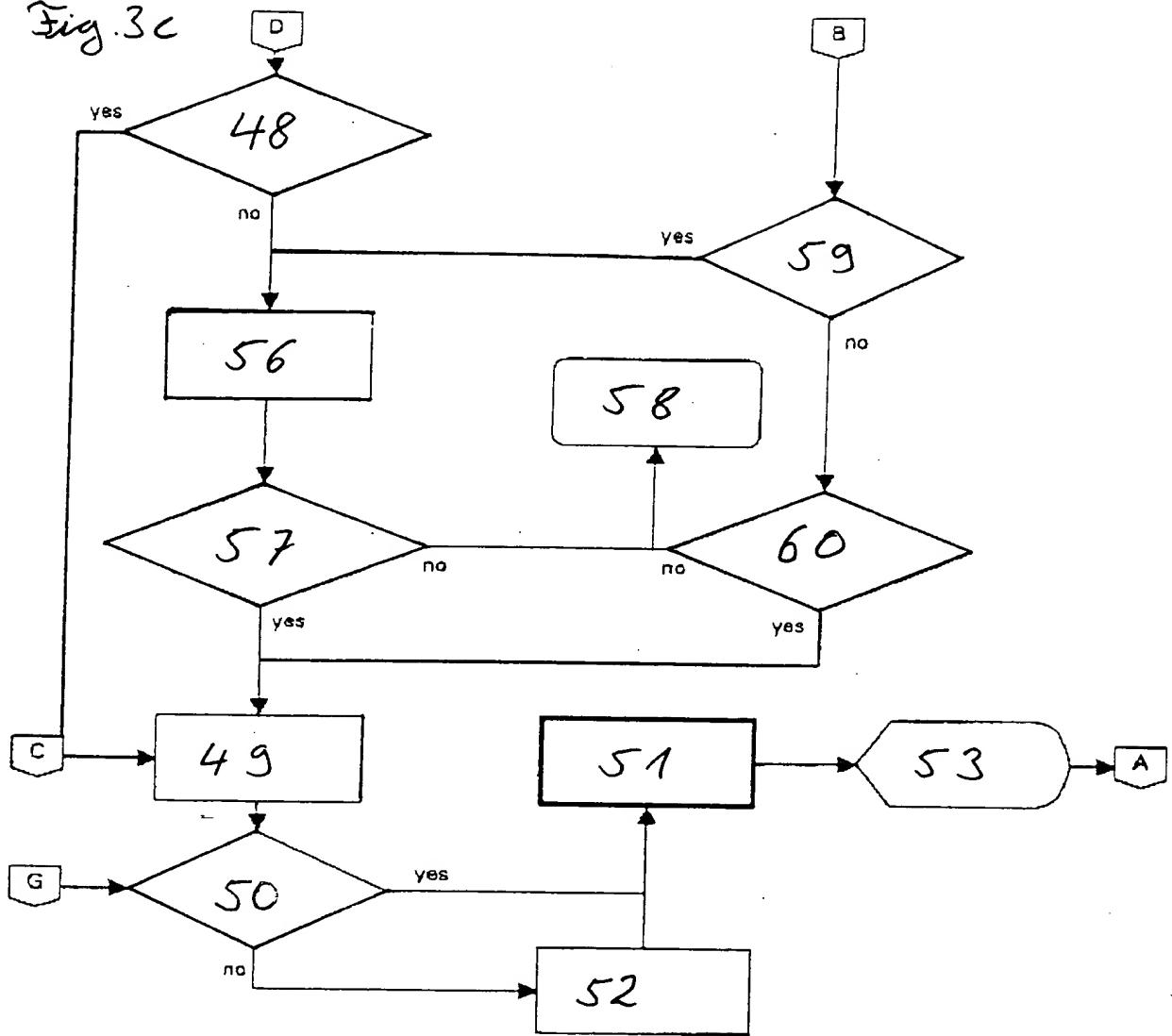


Fig. 4

Dealer.....: 349 Windrush Garage Limited

More: +

Model Group	Stock & Transit			Acquisitions		
	Min	Max	Prod	Min	Max	Prod
- Lupo	0	4*	2	3	3-	0
- New Polo	0	10*	14	27	2	11
- Polo Saloon	0	2*	0	1	1-	0
- Polo Estate	0	2*	0	0	1-	0
- Golf	0	29*	13	44	8-	16
- Golf SA	0	0*	0	0	0	0
- Golf Cabriolet	2	5*	1	2	0	0
- Golf Estate	0	3*	1	4	1-	0
- Beetle	0	3*	2	3	2-	0
- Bora	0	7*	6	11	3-	2
- Passat Estate	0	6*	5	10	1	6
- Passat Saloon	9	23*	18	31	1-	23
- Sharan	0	4*	2	4	0	0
Total	11	98	64	140	17-	58

CUT OFF DATE FOR ACQUISITIONS/FACTORY ORDERING 30/04/01, "\*" = UNRESTRICTED

Fastpath Data

Enter F1=Help F3=Exit F7=Bkwd F12=Cancel F13=Prev month F14=Next month  
 F15=Quit F17=Consignments F18=Res parameters F21=Fastpath F22=Accq summary

Fig. 5

Dealer.....: 349 Windrush Garage Limited

More: +

Model Group	Importer		Trans-In		Trans-Out		Total
	Alloc	Deal	Mand	Neg	Mand	Neg	
Lupo			2	4	2-	1-	3-
New Polo					2-	2-	2
Polo Saloon					1-	1-	1-
Polo Estate					1-	1-	1-
Golf	1	1-	3	6	10-	7-	8-
Golf SA							
Golf Cabriolet					1-	1-	1-
Golf Estate			1	1	3-	1-	2-
Beetle					4-	3-	3-
Bora					1	1	1
Passat Estate					4	4-	2-
Passat Saloon			1				1-
Sharan							
Total	3	1-		7	15	27-	17-

Fastpath Data Rtn  
F1=Help F3=Exit F7=Bwd F12=Cancel F19=Quit F17=Non-quota managed supply  
F21=Fastpath F22=Acq summary

Fig. 6

Model Group	National			Restrictions			Acquisitions			Stock & Transit			Prod
	Min	Max	Stock & Transit	Min	Max	Prod	Min	Max	Stock & Transit	Min	Max	Stock & Transit	
- Lupo	26	702*	320		593			27					192
- New Polo	33	2007*	2533		5020			23					1238
- Polo Saloon	6	502*	60		300			6					3
- Polo Estate	6	486*	54		276			2					7
- Golf	2	3019*	1284		4527			428					1798
- Golf SA	0	19*	8		0			0					0
- Golf Cabriolet	32	3222*	66		276			9-					41
- Golf Estate	28	412*	173		607			4					120
- Beetle	70	613*	423		717			19					291
- Bora	12	708*	551		1006			21					175
- Passat Estate	84	499*	380		762			37					362
- Passat Saloon	153	996*	1130		2042			39					1047
- Sharan	27	395*	176		404			9-					82
Total	479	10680	7158		16530			588					5356

CUT OFF DATE FOR ACQUISITIONS/FACTORY ORDERING 30/04/01, " \* " = UNRESTRICTED

fastpath Data  
 F1=Help F3=Exit F8=Bkwd F12=Cancel F13=Prev month F14=Next month F15=Quit  
 F21=Fastpath F22=Acc summary

Fig. 7

National

More: +

Model Group	Importer			Trans-In			Trans-Out			Total
	Alloc	Deal	Mand	Mand	Neg	Mand	Neg	Mand	Neg	
- Lupo	41	4-	163	39	173-				39-	27
- New Polo	53	28-	635	447	649-				435-	23
- Polo Saloon	6		21	8	21-				8-	6
- Polo Estate	3	1-	21	5	21-				5-	2
- Golf	517	71-	546	524	576-				512-	428
- Golf SA	2	2-		22					22-	0
- Golf Cabriolet			44	6	53-				6-	9-
- Golf Estate	13	7-	52	23	54-				23-	4
- Beetle	27	8-	105	113	108-				110-	19
- Bora	33	4-	186	30	194-				30-	21
- Passat Estate	45	3-	28	28	33-				28-	37
- Passat Saloon	50	9-	130	130	134-				128-	39
- Sharan	2	2-	31	24	40-				24-	9-
Total	792	139-	1962	1399	2056-				1370-	588

Fastpath Data  
 F1=Help F3=Exit F7=Bkwd F12=Cancel F13=Prev month F14=Next month F15=Quit  
 F21=Fastpath F22=Acc summary

Rtn